
PAUL BROWN



Paul Brown leads the Dallas Office and his responsibilities include overseeing the financing, development, and construction of MGB's national corporate build-to-suit operations. Paul and his partner Kent Gregory have developed 75 build-to-suit projects in over 30 States. Mr. Brown has been actively involved in commercial real estate investment, design, development and construction for 30 years, having managed over 100 land, office, retail, and industrial development teams including financial analysis, loan procurement and closing, legal and title consultants, lease negotiation, design and construction, as well as municipal relationships for securing entitlements.

Mr. Brown has developed over \$100,000,000 of land, \$250,000,000 of medical clinic, office, hotel and multi-family product, and \$150,000,000 of industrial distribution, freight, and bulk warehouse development. He has extensive experience at corporate build-to-suits including **Fresenius Medical Care clinics, Verizon Operations Facilities and Verizon Wireless Call Center, Cummins Engine Manufacturing, Liberty Mutual Office, One Beacon office, Cox Communications, Dell Computer Corporate Campus; Kraft Foods Distribution Facility; American Airlines Reservations/Data Center; ABB Power Technologies Plant, and multiple FedEx Freight Regional Distribution facilities.**

After beginning his career at Corgan Associates Architects, Mr. Brown earned an MBA and joined Macfarlan-Morgan Stanley Dean Witter Southwest Partners, a private real estate investment and development firm. He later joined Duke Realty Corporation, the largest office and industrial REIT in the nation at that time, establishing the development operations of the newly created Texas office.

Mr. Brown earned his bachelor's degree in Architecture from the University of Oklahoma, and a Master of Business Administration with concentrations in Real Estate and International Business from the University of Texas at Arlington.

Texas Office