
KENT GREGORY

Principal



Kent Gregory is a principal and managing member of MGB Development Group. MGB is a national commercial real estate development company with offices in Savannah, GA and Dallas, TX. Kent and his partner Paul Brown have developed projects in over 30 States and Europe since 2001.

Mr. Gregory started his professional career with IBM in sales, progressing to branch manager before moving to various headquarter and product development positions.

Mr. Gregory started his commercial real estate development career with the Trammell Crow Company. His focus was on Fortune 500 accounts and built-to-suit projects.

Over the next fifteen years Mr. Gregory was recruited and worked with two top national development companies, OPUS and CarrAmerica Realty Corporation, continuing to specialize in build-to-suit development. While at CarrAmerica, he held positions on both the Operating and Investment Committees.

Kent has developed over 18 million square feet of build-to-suits. His clients have included well known corporate accounts such as PPG, GE, HP, Maytag, United HealthCare, EDS, Whirlpool, Liberty Mutual, Verizon, Cox Communications and others.

Mr. Gregory has a Bachelor of Arts degree from St. Thomas University in St. Paul, Minnesota and an MBA from Pace University in New York City. He was the founder of the Minnesota Real Estate Institute in Minneapolis and has a Masters in Corporate Real Estate. Additionally, Mr. Gregory has been published in a number of State Real Estate Journals. Mr. Gregory is Board Chair of Fulton Leadership Academy; an all-boys charter school in South Fulton County, GA.

Georgia Office